

## **REQUIREMENTS**

- Masters' degree in economics or international business
- +5 years' experience in Sales or Marketing in an intercultural environment

## **SKILLS**

- Fluent in French, English and German
- · Ability to manage a demanding VIP clientele
- · Knowledge of luxury cars and its distribution networks
- · An international culture and the ability to adapt quickly to change
- Demonstrate creativity and innovation
- Experience in market analysis and reporting
- · Ability to manage conflict and find solutions
- · Analytical and organisational skills, flexibility
- Demonstrate confidentiality
- Knowledge of Microsoft Office, SAP and Salesforce

## **TASKS**

- Guarantee customer satisfaction by ensuring a smooth, coordinated sales process (customer journey)
- Manage the sales operations budget in collaboration with purchasing and finance
- Steer projects in collaboration with internal teams concerning production vehicle planning; configuration and individualisation monitoring and customer experience (in Molsheim and internationally)
- Monitor sales performance and support regional managers to achieve targets
- Manage and optimise various departmental processes for audit purposes

Apply with your CV and your cover letter stating the above position to recruiting@bugatti.com